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1st October 2018

Dear Customer,

Re: GSK UK Pharmaceuticals and ViiV Healthcare UK Distribution Model

GSK UK Pharmaceuticals and ViiV Healthcare are changing the way we distribute medicines and vaccines in the UK from the current Direct to Pharmacy model to a Reduced Wholesaler model. The change will take place on the 1st November 2018.

In the new Reduced Wholesaler model, we will sell products to a limited number of specific wholesalers, who will in turn sell those products to their own customers which may include pharmacies, hospitals and dispensing doctors.

There are some GSK and ViiV Healthcare medicines and vaccines in the UK where a single wholesaler has been appointed. The table below shows the availability of products that you can order from the different wholesalers.

	Alliance Healthcare	AAH	PHOENIX
GSK Prescription Portfolio	✓	✓	✓
GSK Vaccine Portfolio		✓	
GSK Speciality Medicines/ ViiV Healthcare Portfolio*	✓		
Supply of NHS hospital tender contracts	✓		

*Please see appendix 1 with the list of products that are in the GSK Speciality/ViiV Healthcare medicine category.

In addition, If you are a current user of the online ordering platform for the GSK Vaccines Portfolio, www.vaccines.co.uk, this service will continue to be available but will be supplied in partnership with the relevant wholesaler as indicated in the above table. Please see the vaccines website for updated terms and conditions.

To ensure a smooth transition to the new distribution model on 30th and 31st October there will be a hold on the distribution of GSK and ViiV Healthcare medicines and vaccines, during which time **you will not be able to order** these products. Emergency orders for medically critical GSK and ViiV Healthcare medicines and vaccines however will still be processed. Wholesalers will resume normal distribution of GSK and ViiV Healthcare medicines and vaccines on 1st November.

After 1st November 2018, please only contact the appropriate wholesaler for queries relating to your GSK and ViiV Healthcare medicine and vaccine supply and deliveries.

Yours sincerely,

Steve Craggs
 Director Retail & Hospital Operations, GSK UK Pharma

Appendix 1

Alliance Healthcare is the single wholesaler for the following GSK and ViiV Healthcare medicines:

Product Description	Pip code
BENLYSTA 120MGX1	364-7856
BENLYSTA 400MGX1	364-7849
CELENTRI ORAL SOLUTION 20MG/ML 235ML	405-5836
CELENTRI TABLET 150MG x 60	333-0024
CELENTRI TABLET 25MG 1X120	405-2999
CELENTRI TABLET 300MG x 60	333-0016
CELENTRI TABLET 75MG 1X120	405-2981
COMBIVIR 150/300 MG TABLETS 6X10	226-4786
EPIVIR ORAL SOLUTION 10MG/ML 1X240	255-1141
EPIVIR TABLET 150MG 1X60	233-0801
EPIVIR TABLET 300 MG 1X 30	282-7095
FLOLAN DIL 1 FD INJ 0.5MG 1X17ML	403-4989
FLOLAN DIL 1 FD INJ 1.5MG 1X17ML	403-4997
INTEGRILIN INF 0.75MG/ML 100ML	264-0761
INTEGRILIN INJ 2MG/ML10ML	264-0688
JULUCA TABLET 50/25MG 1X30	407-4787
KIVEXA TAB 600MG/300MG 3X10	312-7438
NUCALA FD 100MG 1X10ML	400-1814
PENTOSTAM INJ 100MLX1 UK	021-4395
RETROVIR CAPS 250MG 4X10	017-1884
RETROVIR CAPSULE 100MG 100	019-7236
RETROVIR INF 200MG/20ML	212-0251
RETROVIR ORAL SOLUTION 50MG/5ML 200ML	041-4722
TELZIR ORAL SUSP 50MG/ML 225ML	310-1193
TELZIR TAB 700MG 1X60	307-8557
TIVICAY TAB 50MG 1X30	385-4940
TIVICAY TABLET 10MG 1X30	404-2529
TIVICAY TABLET 25MG 1X30	404-2511
TRIUMEQ TAB 50/600/300MG 1X30	388-3055
TRIZIVIR TABLET 300/150/300MG 5X12	273-4549
VOLIBRIS TABS 10MG 30	339-4509
VOLIBRIS TABS 5MG 30	339-4491
ZIAGEN ORAL SOLUTION 20MG/ML 240ML	262-6364
ZIAGEN TABLET 300MG 6X10	262-6372

Adverse events should be reported. Reporting forms and information can be found at www.mhra.gov.uk/yellowcard or search for MHRA Yellowcard in the Google Play or Apple App store. Adverse events should also be reported to GlaxoSmithKline on 0800 221 441.